

DRUMSTER GROUP is an impact company that operates and develops app solutions and systems for packaging returns. The company's focus area is the return of cable packaging, but wood and pallet products are also returned in the system. The app currently has over 5,000 users and together with Drumster Drivers and Drumster Partners, the company creates a complete logistics flow between users and manufacturers with the aim of creating environmental benefits.

Drumster Group AB has operations in Sweden and Finland, but has initiated cooperation in other parts of the world. In Sweden, we have a logistics center and headquarters in Gislaved, and in Finland we are active in Riihimäki outside Helsinki and Oulu in northern Finland.

The company is a subsidiary of Axjo Group AB.

Drumster - the obvious choice for handling cable drums in wood and plastic

## A "CLOSED LOOP SYSTEM" WITH AXJO GROUP

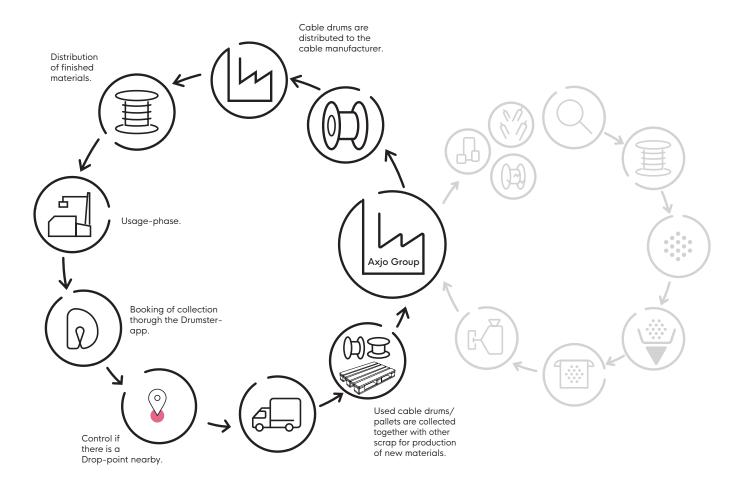
Cable drums are designed and developed to be used multiple times. Cable drums in recycled plastic from Axjo Group can be used up to ten times in different circular systems. Being able to use packaging several times should be a matter of course, but this is unfortunately not the case in the installation industry.

If the cable drums are damaged, we first try to repair them to extend their product life cycle. We work according to the principle - reuse first, recycle second.

Drumster Group, which is part of the Axjo Group, currently offers a widespread return system for cable drums in Scandinavia and initiatives are also underway elsewhere in the world. With the help of a smartphone and the Drumster app, booking cable drums can be easily and smoothly made with just a few keystrokes. Through the Drumster app, we collect customer information, the location of the drums and estimate the deposit for the drums. Through our carefully selected logistics partners, we pick up the drums within 2-5 working days. Alternatively, the drums can be dropped off at one of our drop-points.

Once the cable drums reach our logistics center they are checked. We ensure the quality, repair any broken drums, and then send them out for use again. Cable drums that cannot or may not be repaired are recycled, both wood and plastic. Wooden cable drums are chipped and plastic cable drums are ground down and turned into new cable drums. This circular system means that less raw material is used, which has positive effects on both the environment and the economy.

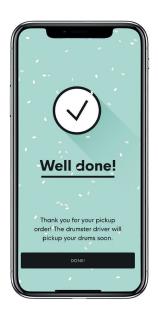
# **Closed loop system**











## DOWNLOAD DRUMSTER TODAY











#### DRUMSTER APP

Choose DRUMSTER when returning empty cable drums. DRUMSTER has a very user-friendly return system where the user can book the return via the DRUMSTER app. Tell us where you are, what you want to recycle and we will pick it up. Once we have inspected the cable drums, you get the choice to get a refund or donate to charity. Smart, isn't it?

#### **DROP-POINTS**

What is a Drop-point? Our Drop-points are located around the country for return directly by the installer. These are visible in the app in case of low quantity of drums and if you are in the vicinity (5 mile radius) of a return station. You as a customer are responsible for labeling the drums with well-defined goods marking to identify the drums upon arrival in Gislaved. Opening hours and directions are available for each booking and can also be found under "My bookings" in the app!

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## K-STANDARD

A drum classified as K-standard is marked with a K and size - the marking can be burned in, cast or printed on the drum.

Are you unsure if your drum is of K-standard? Contact us at the support desk or send us an email with a picture of the drum.

NOTE! We only approve drums of K-standard. There is no refund for drums that are not of K-standard.

#### **EXAMPLES OF APPROVED CABLE DRUMS:**







## **EXAMPLE OF NOT APPROVED CABLE DRUMS:**



Core plank missing



Plywood/ one-way-drums



Inner plank on flange missing



Painted drum



Outer plank missing MAX 2 planks are repairable

#### **EXAMPLE OF BROKEN PLASTIC DRUM:**



Not K-standard



Not K-standard



Not K-standard



Ernol drum



(NOTE! You can also return broken Axjo plastic drums free of charge to to save the environment).

#### BROKEN PLASTIC DRUMS

We will take back a plastic drum that is broken/cracked etc. without a refund. Hand them in to us and we will recycle them - think about the environment too!

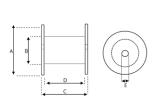
#### REPAIRABLE CABLE DRUMS

- max 1 or 2 faults
- minor parts missing on the drum
- max 40% metal parts missing
- · drums that can be washed with water

## CABLE DRUMS THAT ARE DISCARDED

#### Cable drums:

- · with fractured drum ends, end edges
- · that do not comply with K-Standard
- which are made of plywood
- that are painted or discolored by oil, etc.
- with sharp and/or hard objects in the drum core
- where center holes and hubs are damaged/deformed
- which are rot damaged
- which have more than 2 or 3 layers of brackish wood
- where the internal supporting structure is damaged
- where more than 40% of the metal is missing on the drum
- that are filled (debris, etc.)



	K5	K6	K7	K8	K9	K10	K11	K12	K14	K16	K18	K20	K22	K24	K26	K28	K30
A (cm)	50	60	70	80	90	100	110	120	140	160	180	200	220	240	260	280	300
B (cm)	20	25	33	38	43	50	58	68	80	95	110	130	140	140	150	150	150
C (cm)	36	46	58	58	63	71	76	98	98	102	102	119	119	120	145	165	180
D (cm)	30	40	50	50	55	60	65	85	85	85	85	100	100	100	120	135	150
E (cm)	75	75	75	75	75	107	107	107	107	132	132	132	132	132	131	131	131
Weight (kg)	10	12	20	25	34	46	55	90	120	195	230	340	410	450	900	1180	1500

## RETURN/REFUND PRICES IN SEK

Approved o	drum wood/plastic	Repairable drum, wood
К6	70 SEK	28 SEK
К7	90 SEK	40 SEK
K8	115 SEK	52 SEK
К9	150 SEK	86 SEK
K10	220 SEK	158 SEK
K11	250 SEK	180 SEK
K12	420 SEK	330 SEK
K14	520 SEK	400 SEK
K16	800 SEK	490 SEK
K18	1100 SEK	620 SEK
K20	1400 SEK	850 SEK
K22	1800 SEK	1150 SEK
K24	2200 SEK	1300 SEK
K26	5000 SEK	3700 SEK
K28	6000 SEK	4300 SEK
К30	7000 SEK	4800 SEK
NKT QADDY:	500 SEK	
EUR-pallet:	30 SEK	
Pallet collar:	20 SEK	

## **DESTRUCTION CHARGES**

The customer is charged by the hour for the removal of fiber cable/pipe/hose and for the destruction of the product. For the return of drums, no destruction fees are charged if more than 85% of the drums are approved. For lower numbers, the customer is charged a fee as follows per discarded drum:

K6-K9	96 SEK	K22-K24	696 SEK
K10-K14	216 SEK	K26-K30	1296 SEK
K16-K20	540 SEK		



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